

Computerized system and method for coordinating business information flow to permit a provider of goods or services to prepare a project proposal including a price quote for a project requested by a customer.

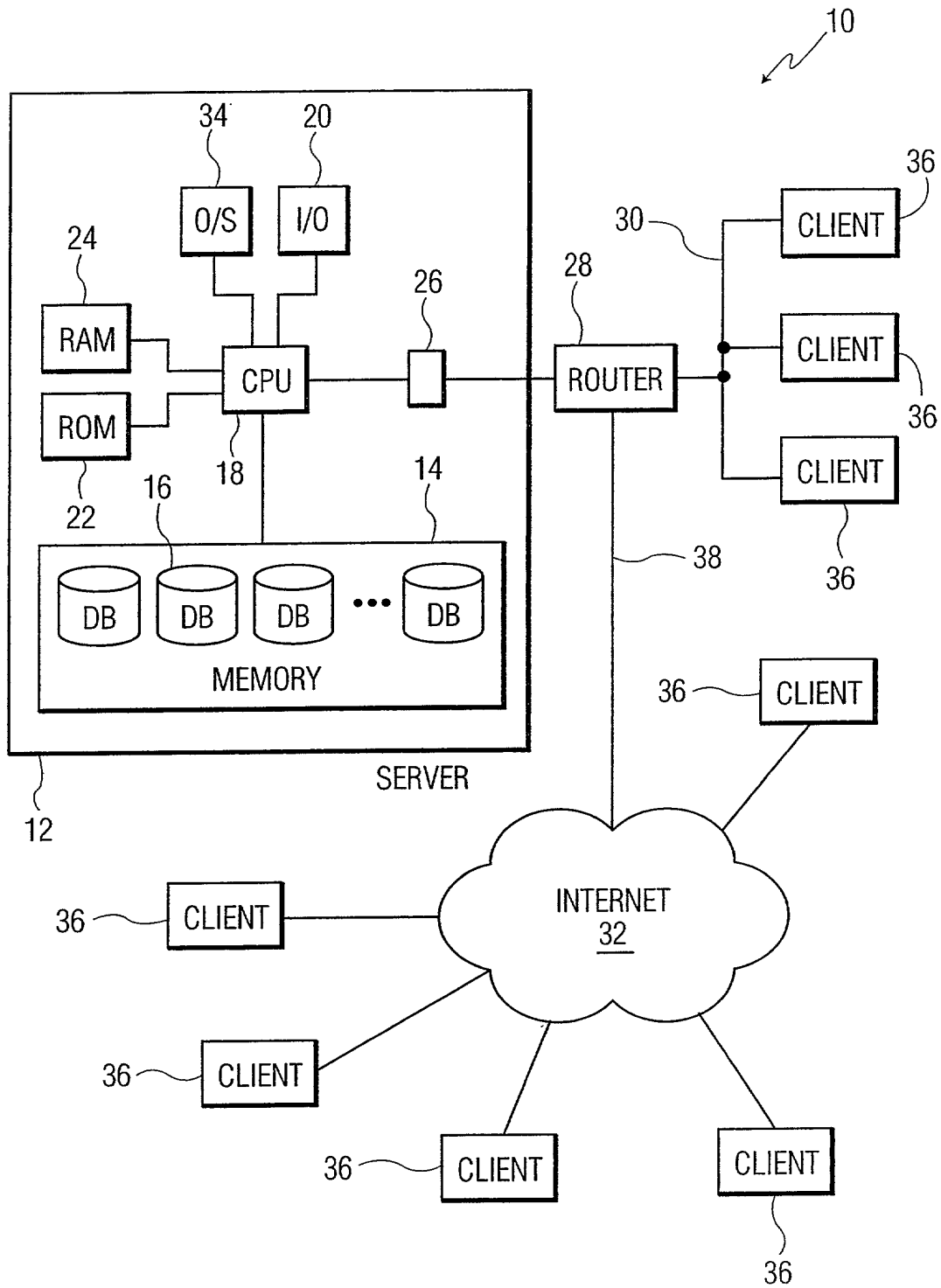


FIG. 1

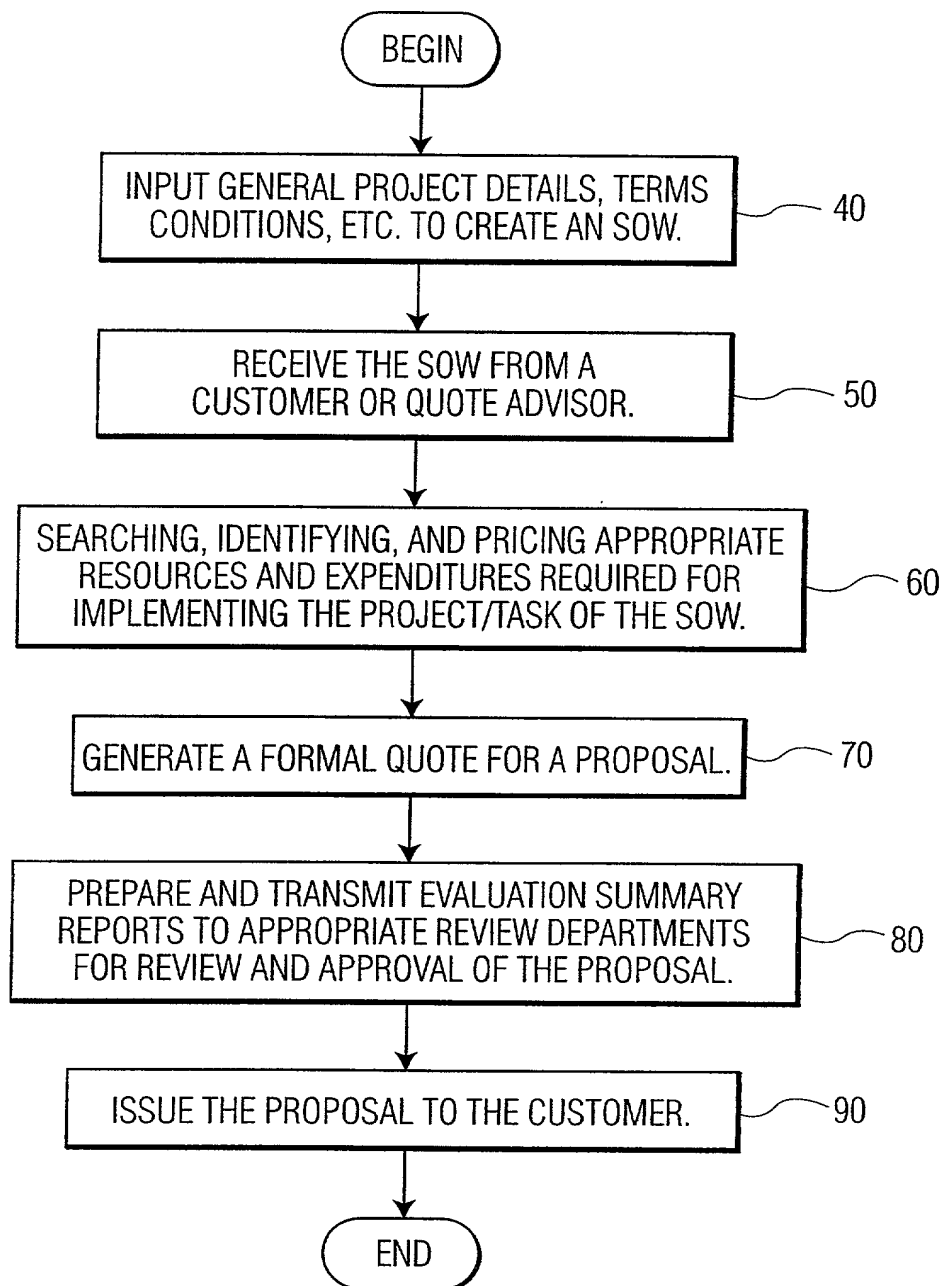


FIG. 2

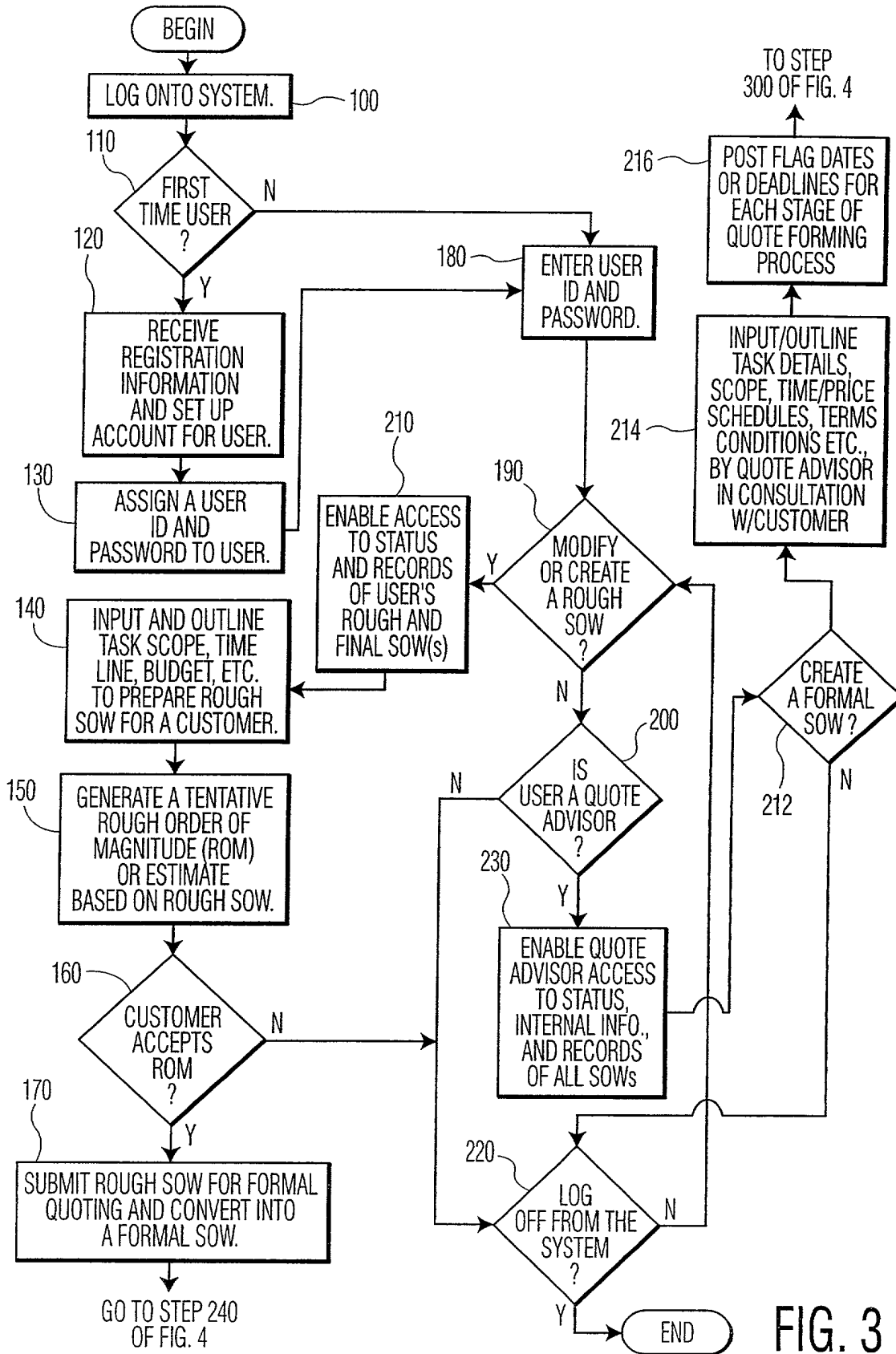


FIG. 3

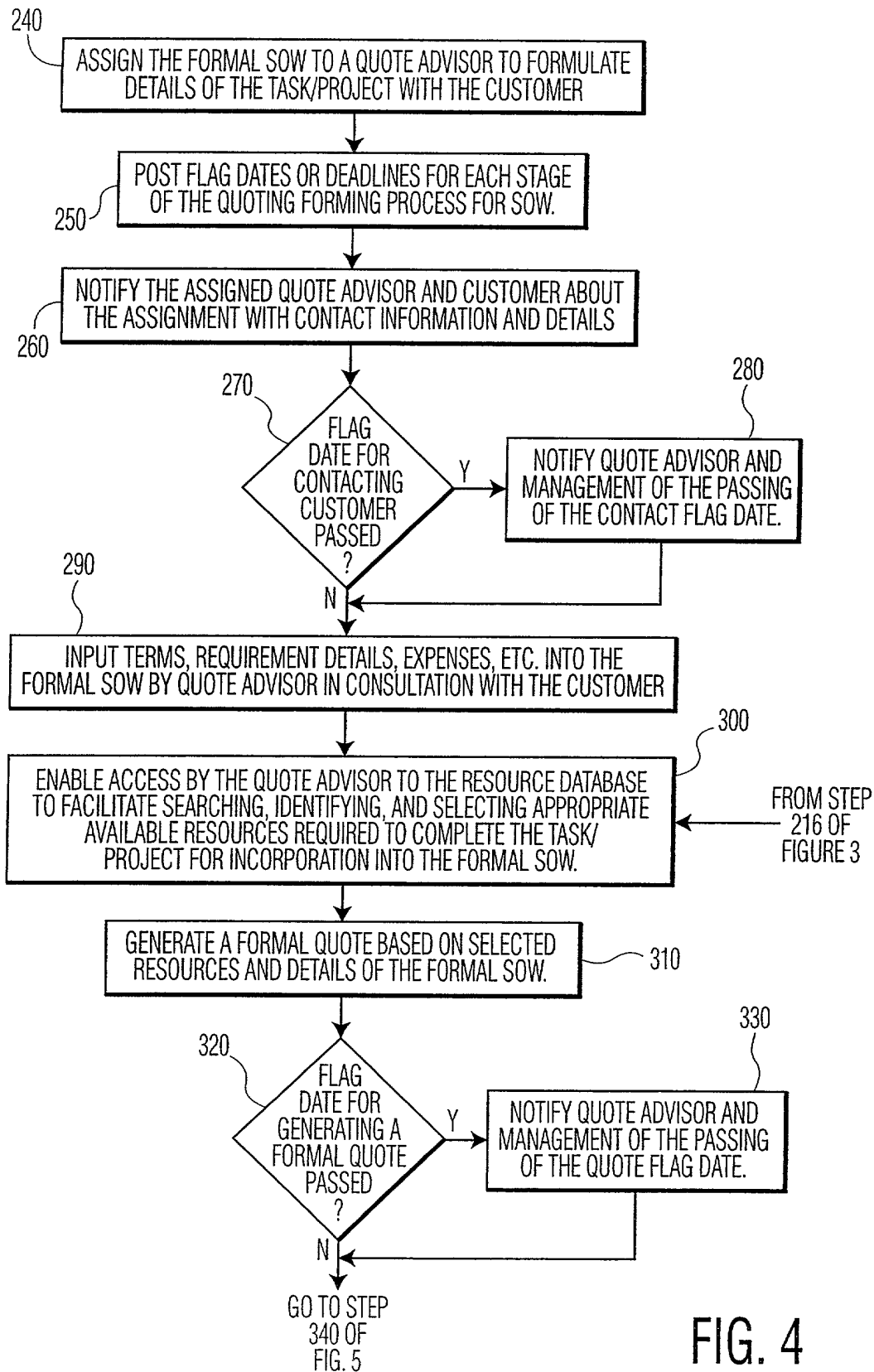


FIG. 4

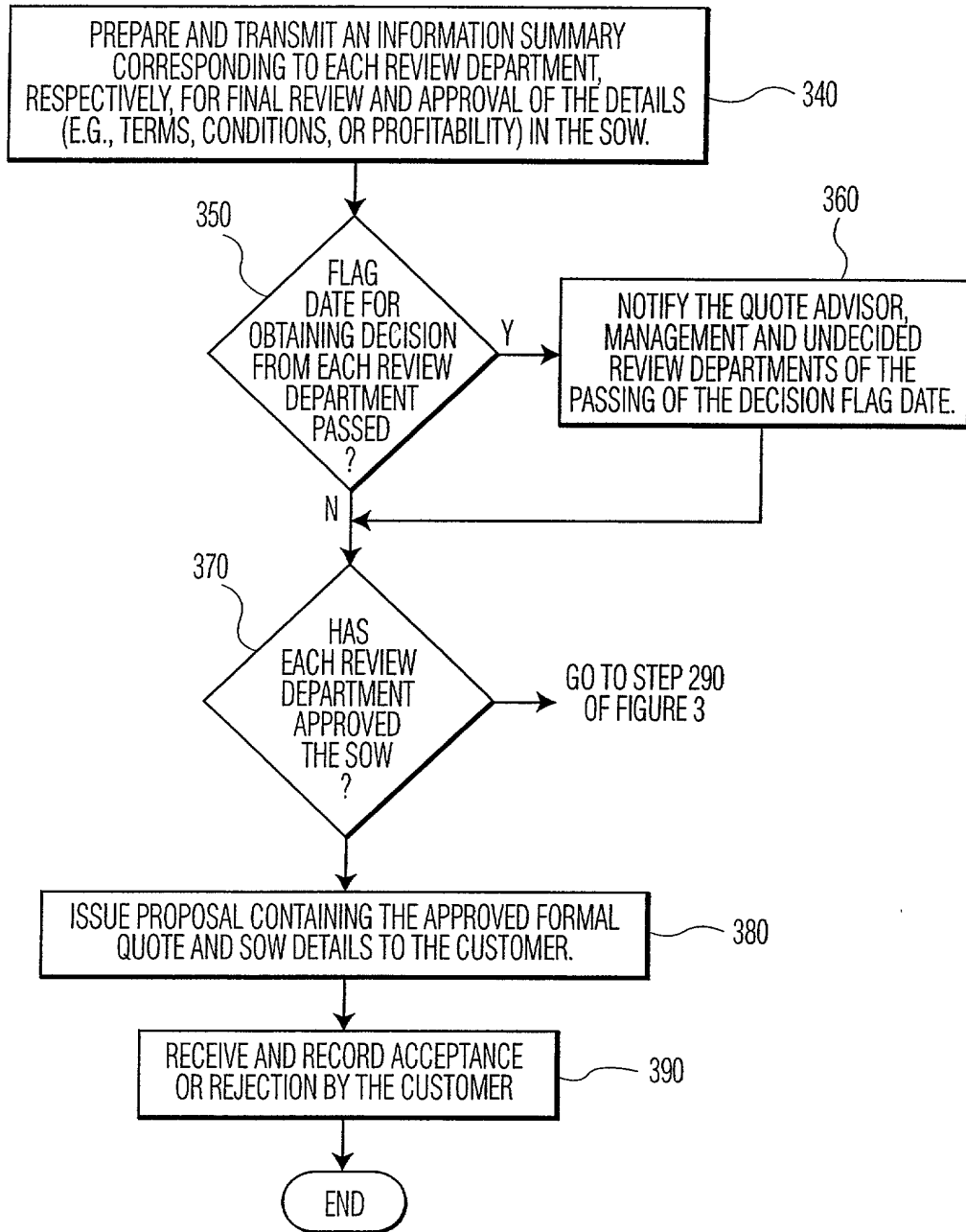


FIG. 5

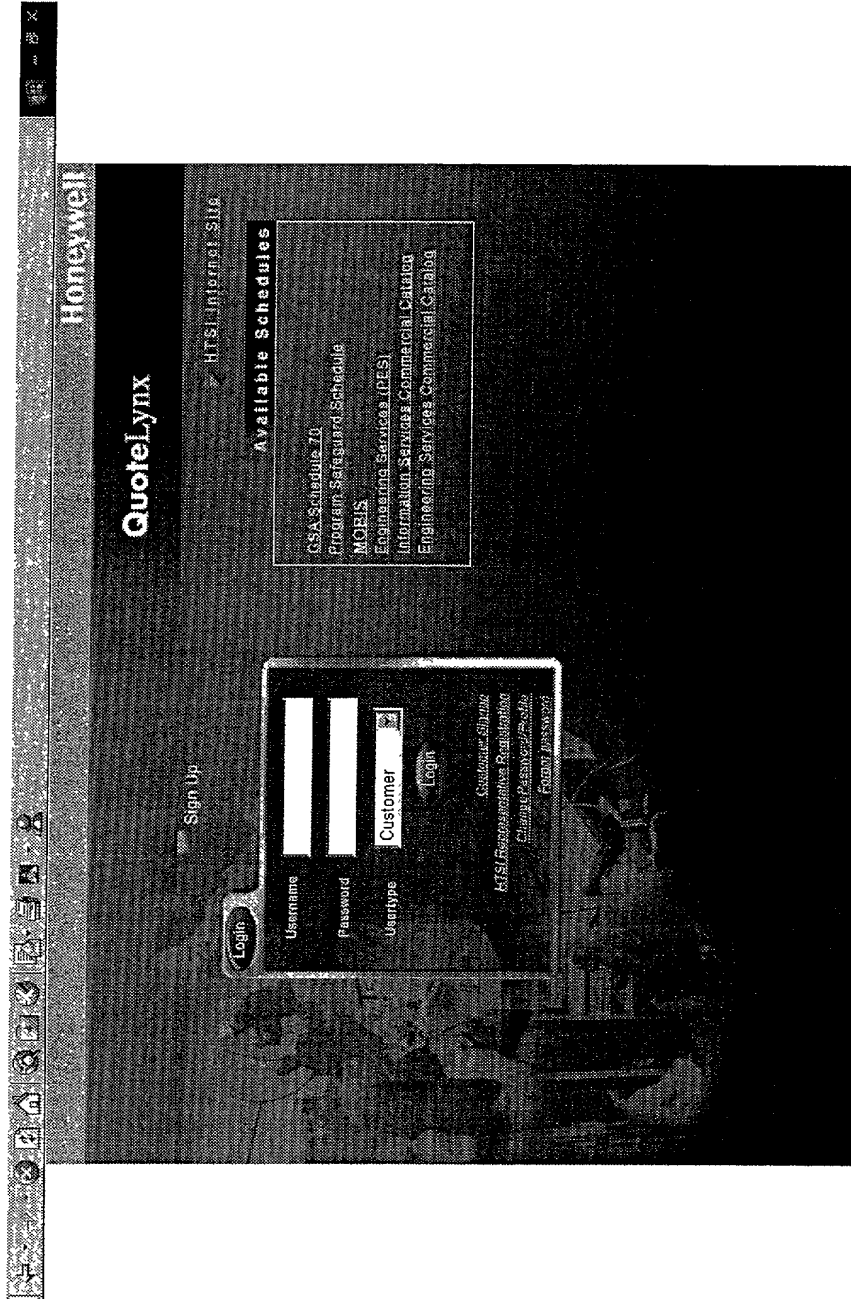
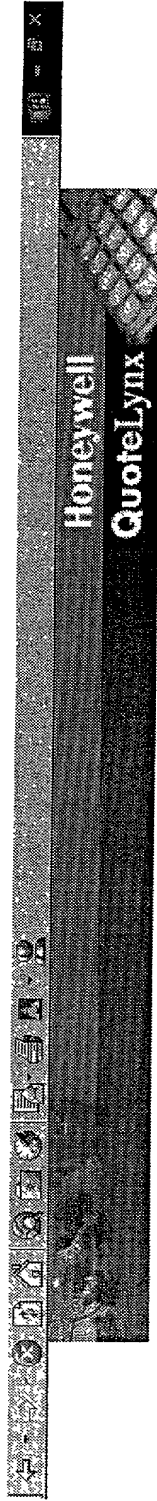


FIG. 6



Change password

Login	<input type="text"/>
Current Password	<input type="password"/>
New Password	<input type="password"/>
Confirm New Password	<input type="password"/>
User Type	<input type="text" value="Customer"/>

Please enter Login & Current password for changing the profile

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FIG. 7



The screenshot shows a web browser window with the title bar 'Honeywell QuoteLynx'. The browser's address bar shows a URL starting with 'http://'. The main content area displays the 'Employee Registration' form. The form includes three input fields: 'EID', 'Password', and 'Confirm Password'. Below these fields are three buttons: 'Submit', 'Reset', and 'Cancel'. The background of the form area is a dark, textured image.

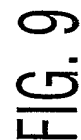
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FIG. 8



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Honeywell QuoteLynx		Travel	Materials	Labor	Other Costs
Project	Proposal Name				
	Start Date(Period of performance)	(mm/dd/yyyy)			
	End Date(Period of performance)	(mm/dd/yyyy)			
	Location of work	OnSite - Government			
	Brief Statement of work				
	Work to be performed				
	(ex: tasks, milestones, technical duties, responsibilities, etc.)				
	Assumptions				
	(ex: facilities provided, materials & equipment provided by the customer, etc.)				
	Schedule	GSA Schedule			
	Payment Option	Credit Card			
		Save	Reset		

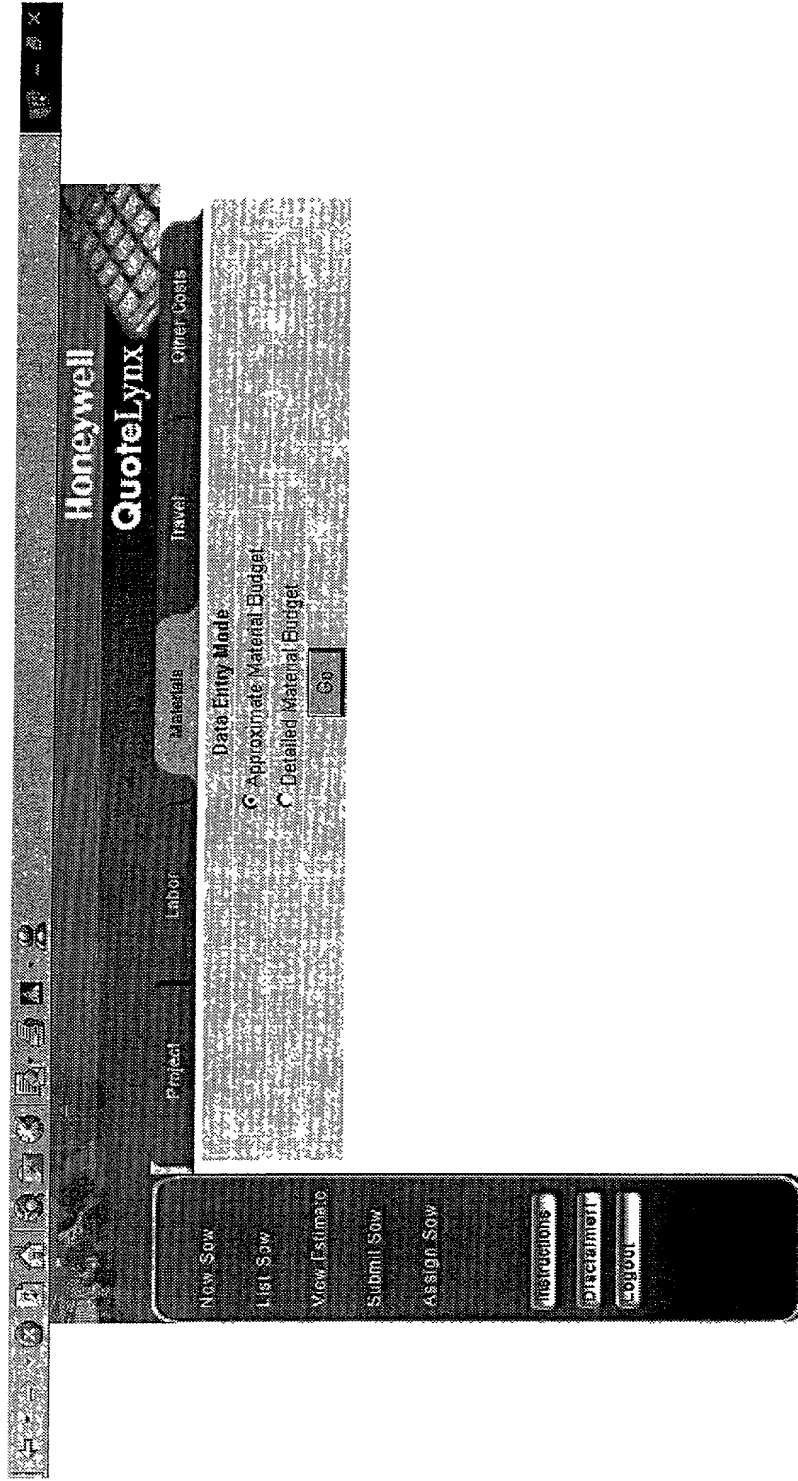
(indicated fields are mandatory)

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FIG. 10





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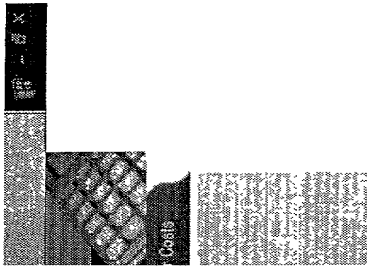
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FIG. 12

FIG. 13



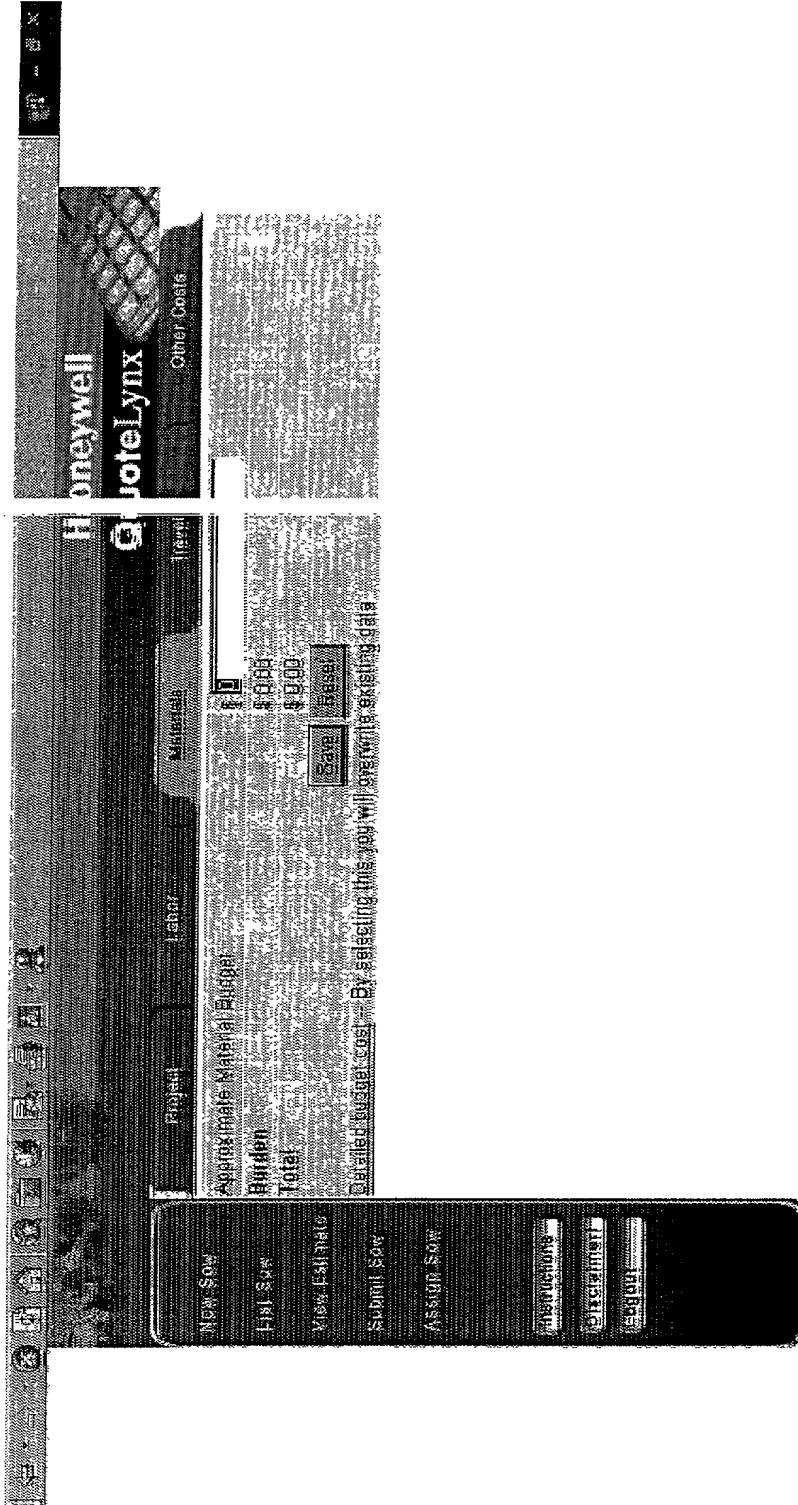
d as an offer by

UNITED STATES PATENT AND TRADEMARK OFFICE  
DOCUMENT CLASSIFICATION BARCODE SHEET



# Drawings

# 7



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 HTSI  
 and your comments to: [hwcostlynx@htsi.com](mailto:hwcostlynx@htsi.com)

FIG. 13

**Honeywell**  
**QuoteLynx**

Project Labor Materials Travel Other Costs

**New Material**

Item:

Quantity:

Unit Cost:

Comments:

Save Reset

(\*) indicated fields are mandatory.  
Approximate budget cost. By selecting this you will overwrite existing data.

New SOW List SOW View Estimate Submit SOW Assign SOW Instructions Disclaimer Logout

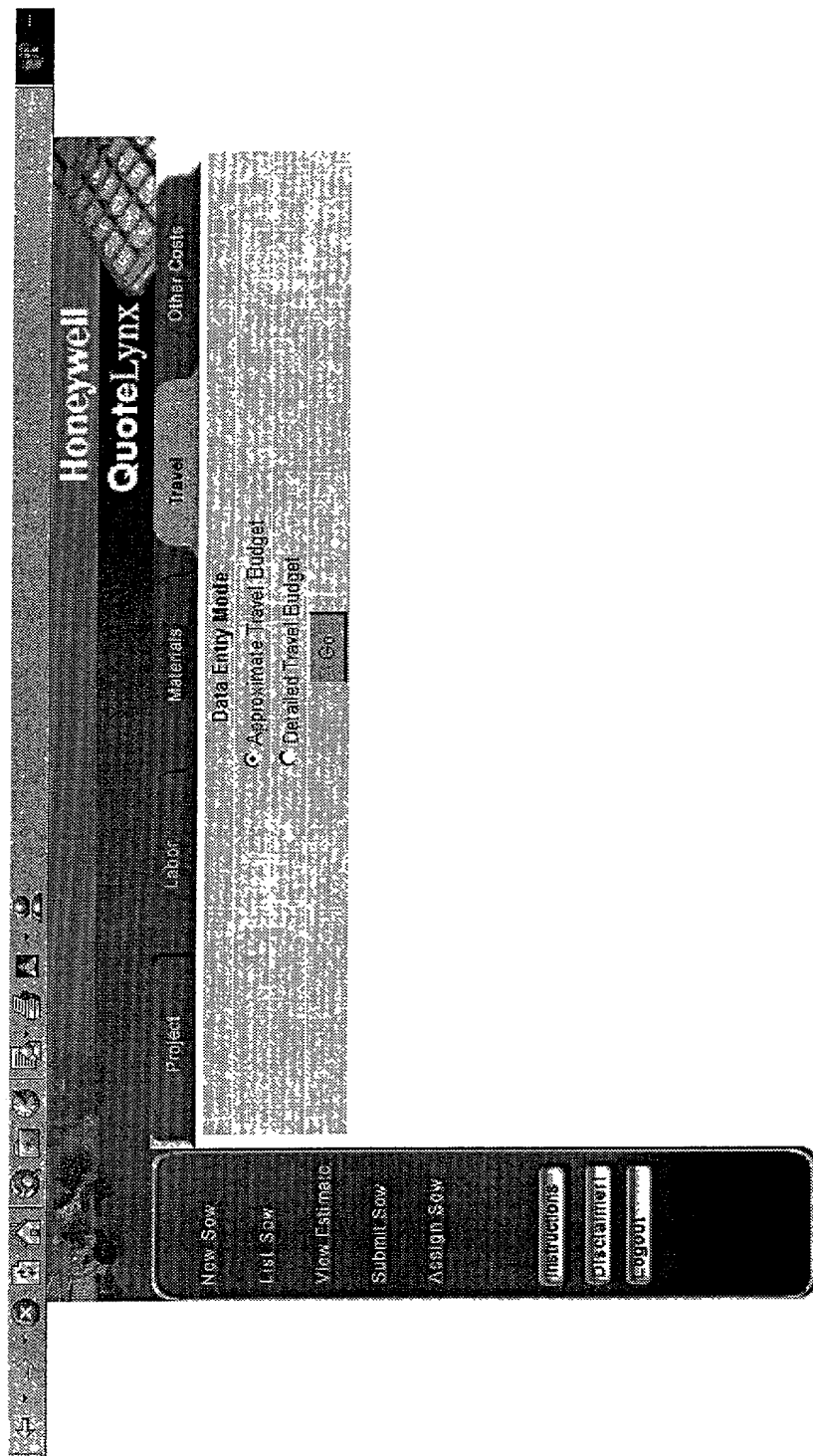
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FIG. 14





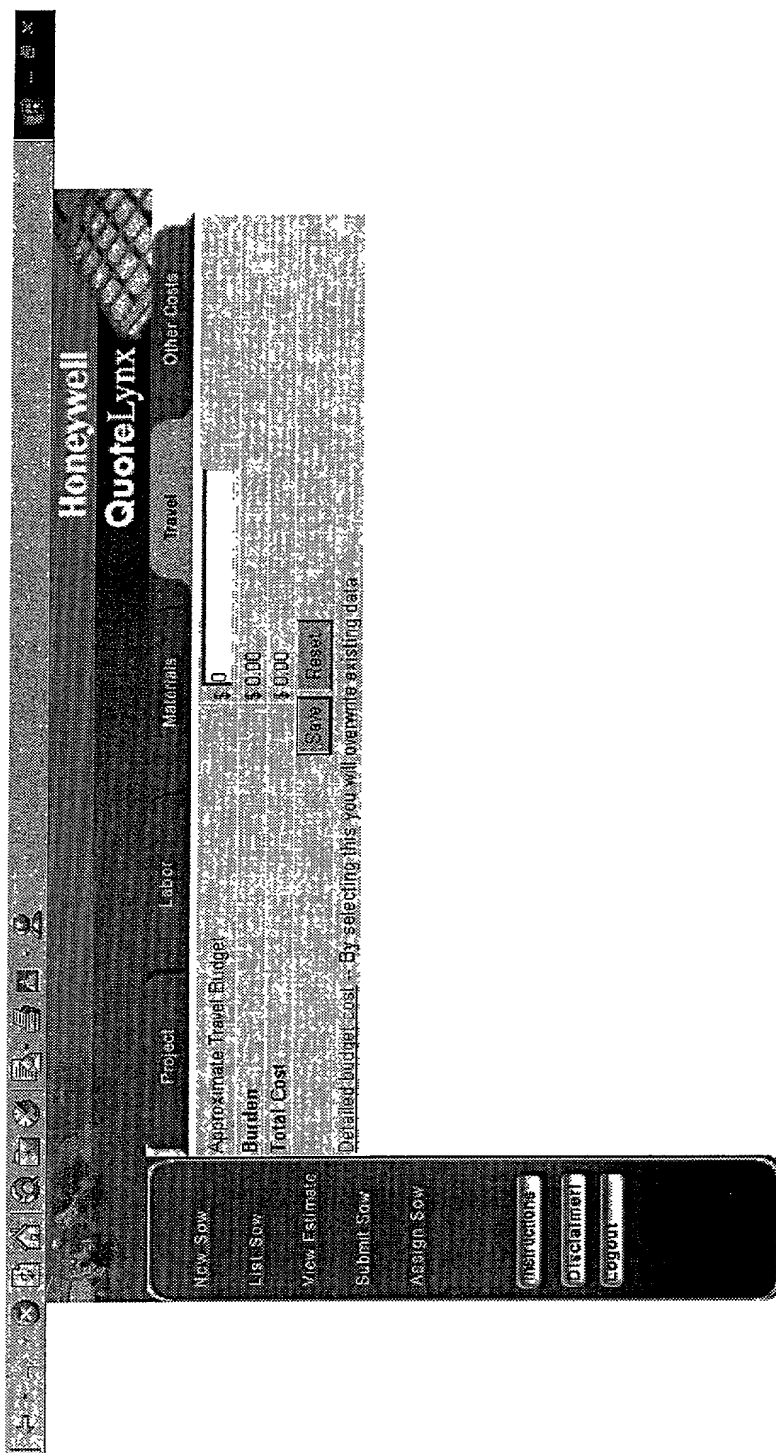
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FIG. 15



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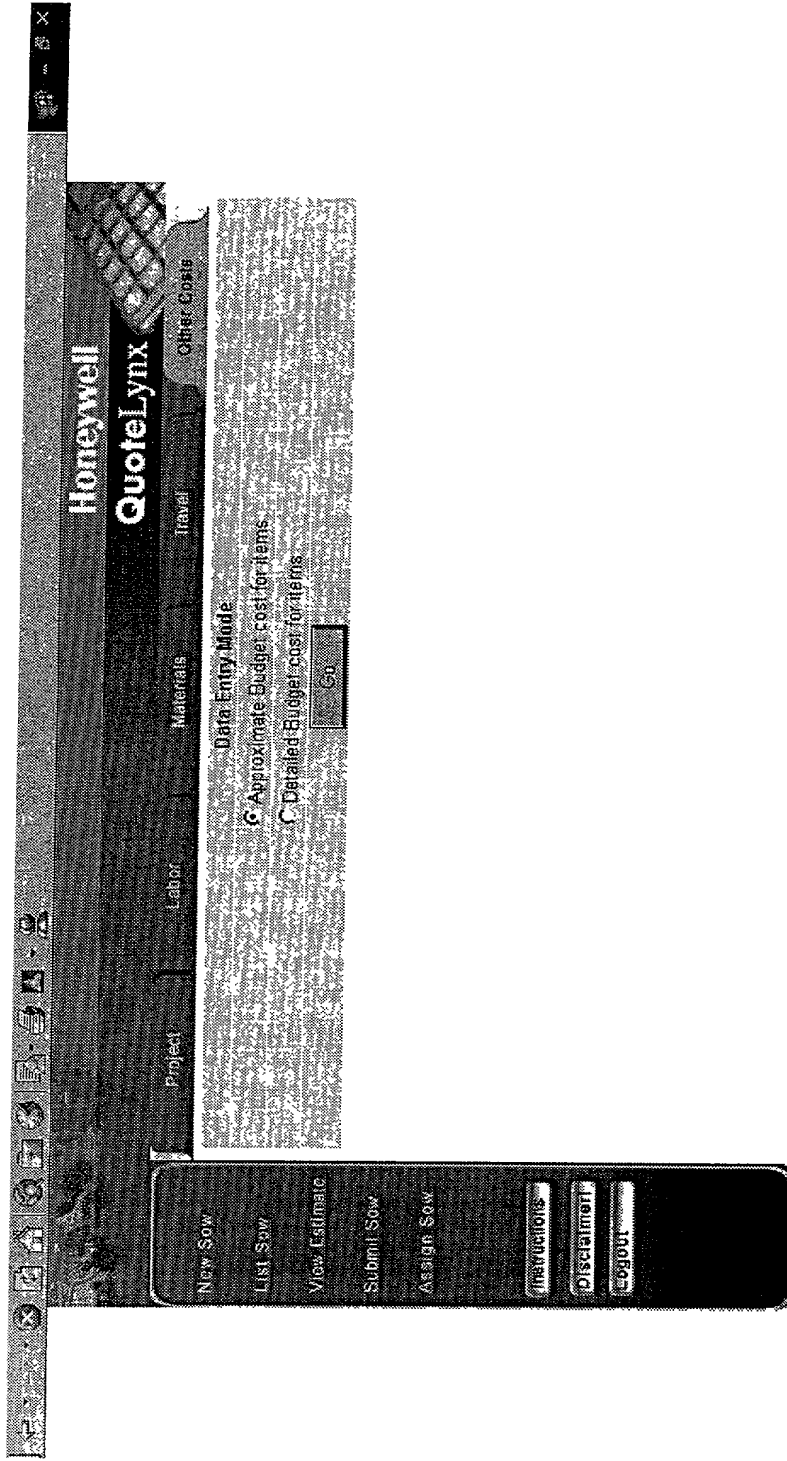
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**Monex**

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FIG. 16





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FIG. 18

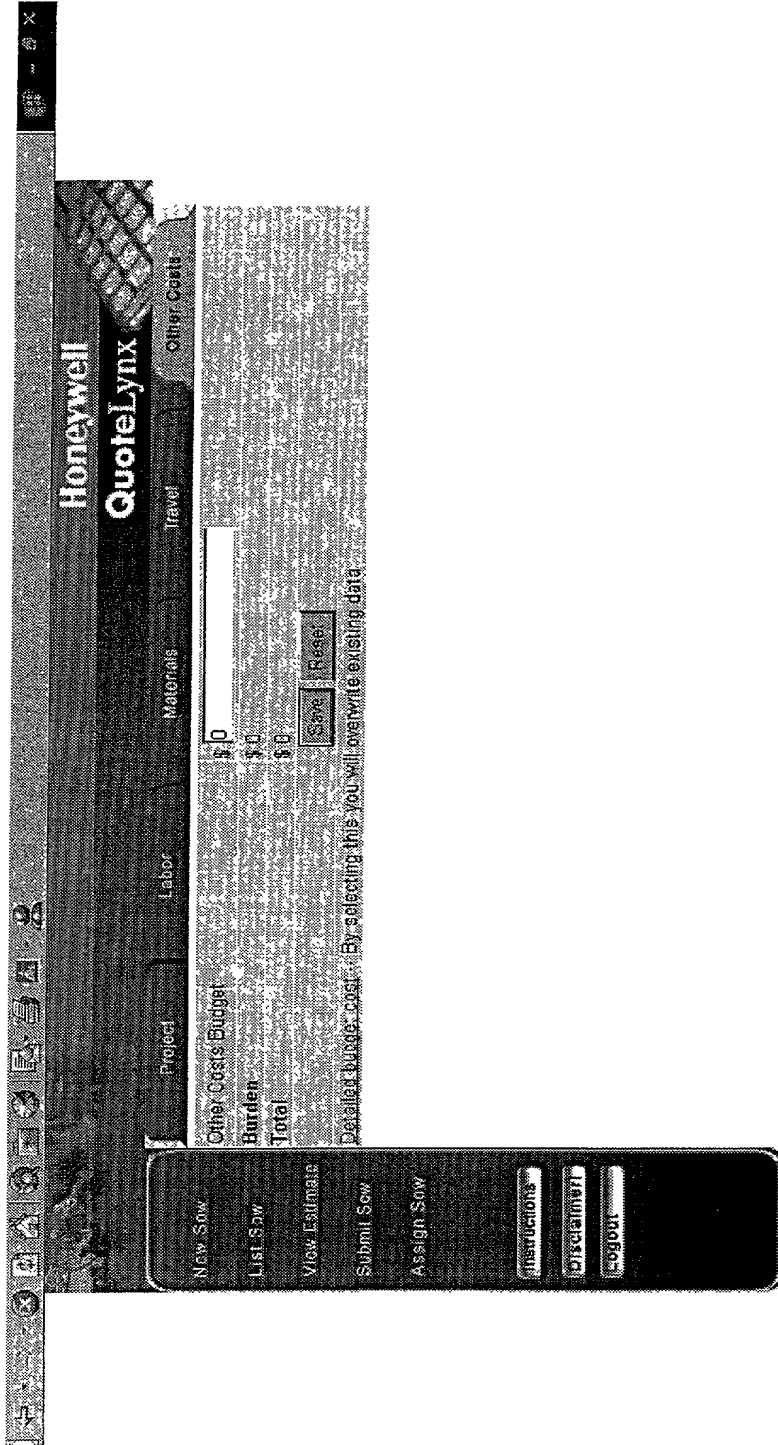


FIG. 19

Honeywell  
QuoteLynx

Project Labor Materials Travel Other Costs

Item Detail

Cost \$ 0

Save Reset

(\*) indicated fields are mandatory

Approximate budget cost - By selecting this you will overwrite existing data

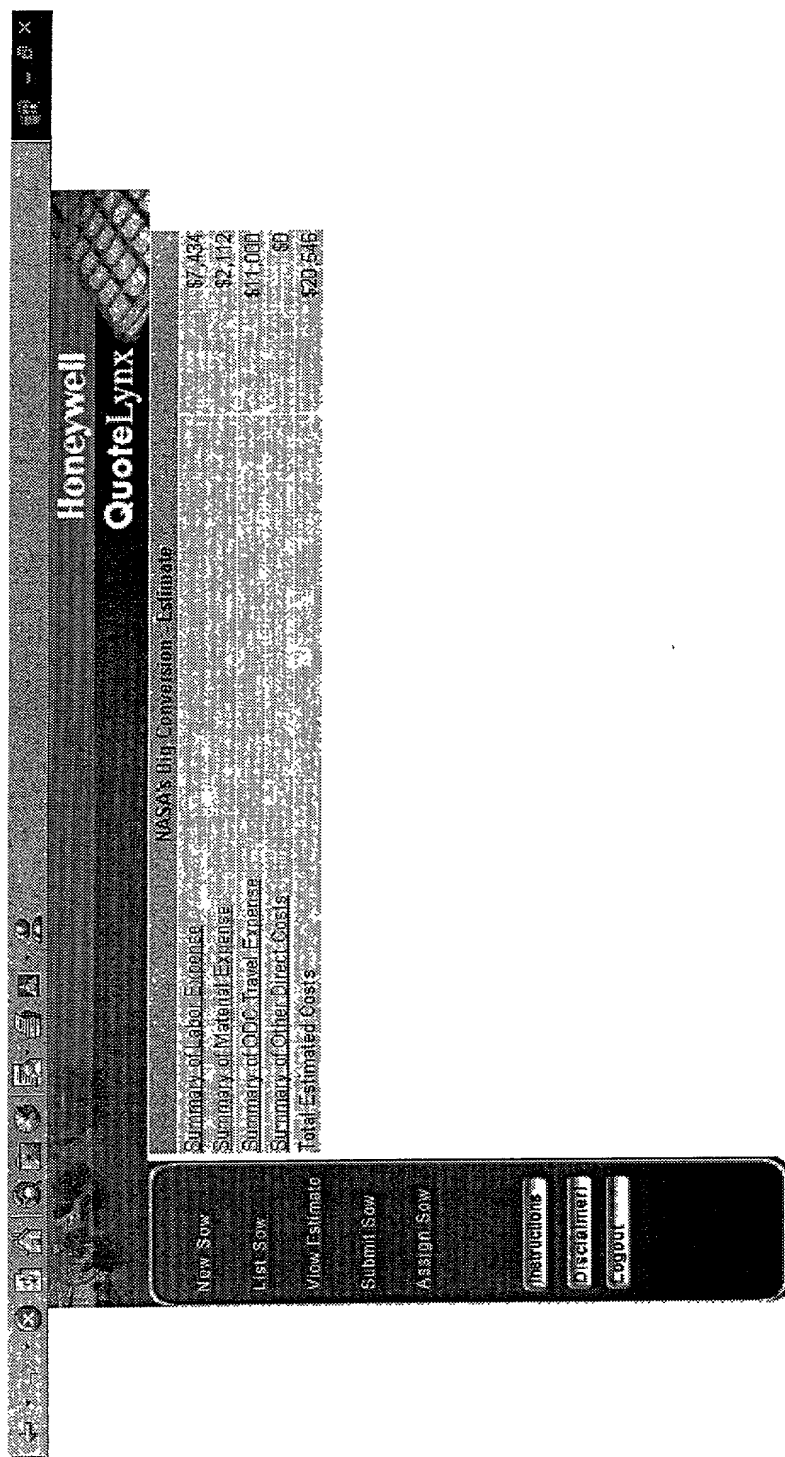
New SOW  
List SOW  
View Estimate  
Submit SOW  
Assign SOW

Instructions  
Disclaimer  
Logout

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FIG. 20



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**Abstract**

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FIG. 21

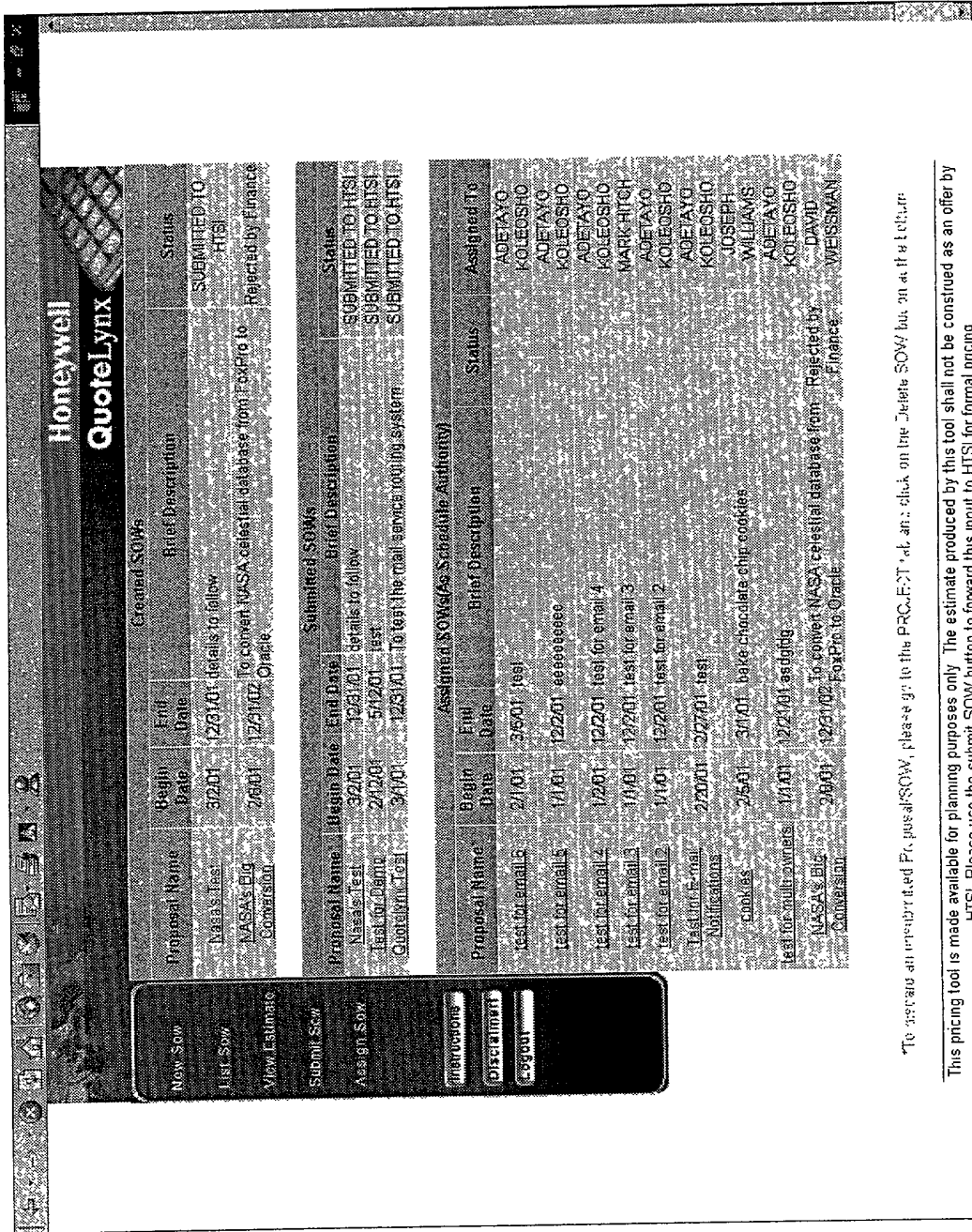


FIG. 22



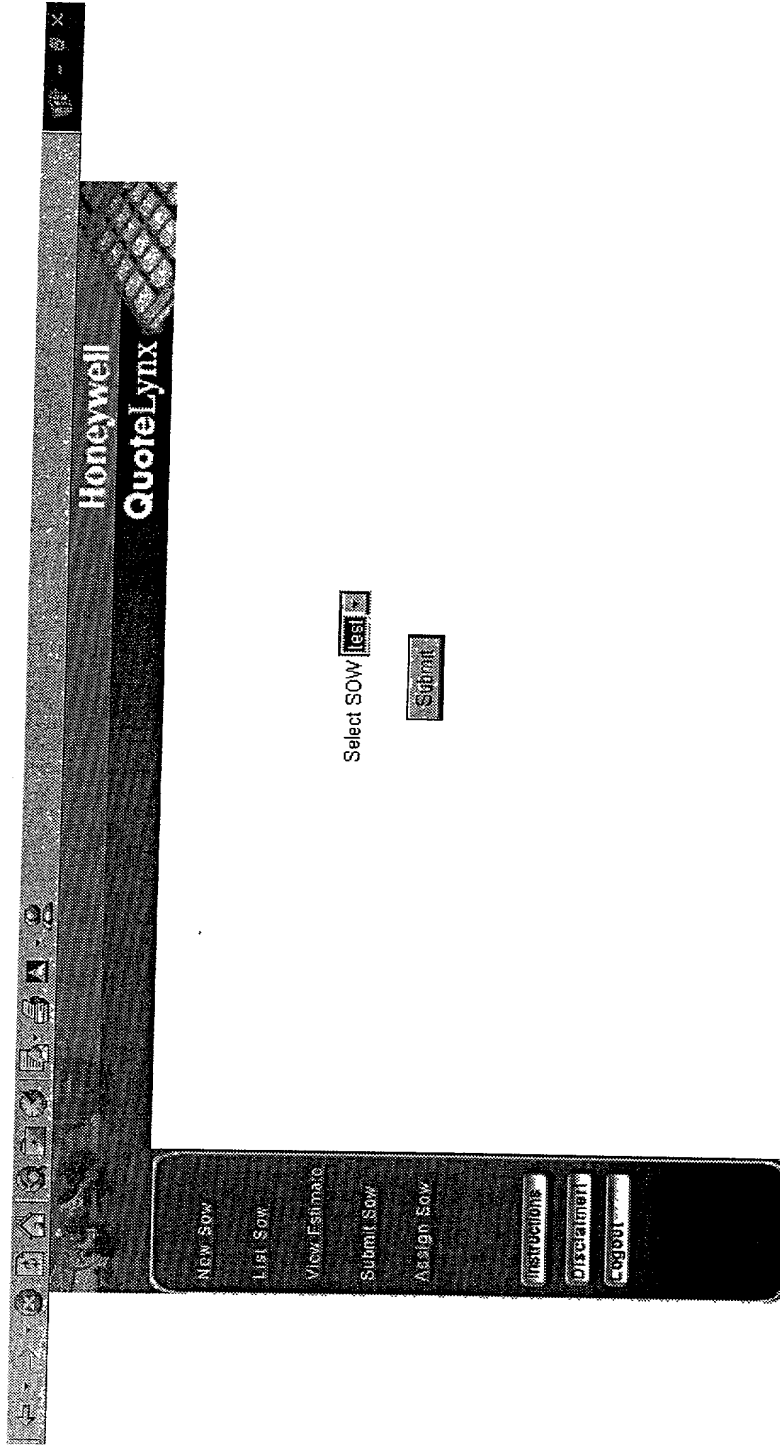
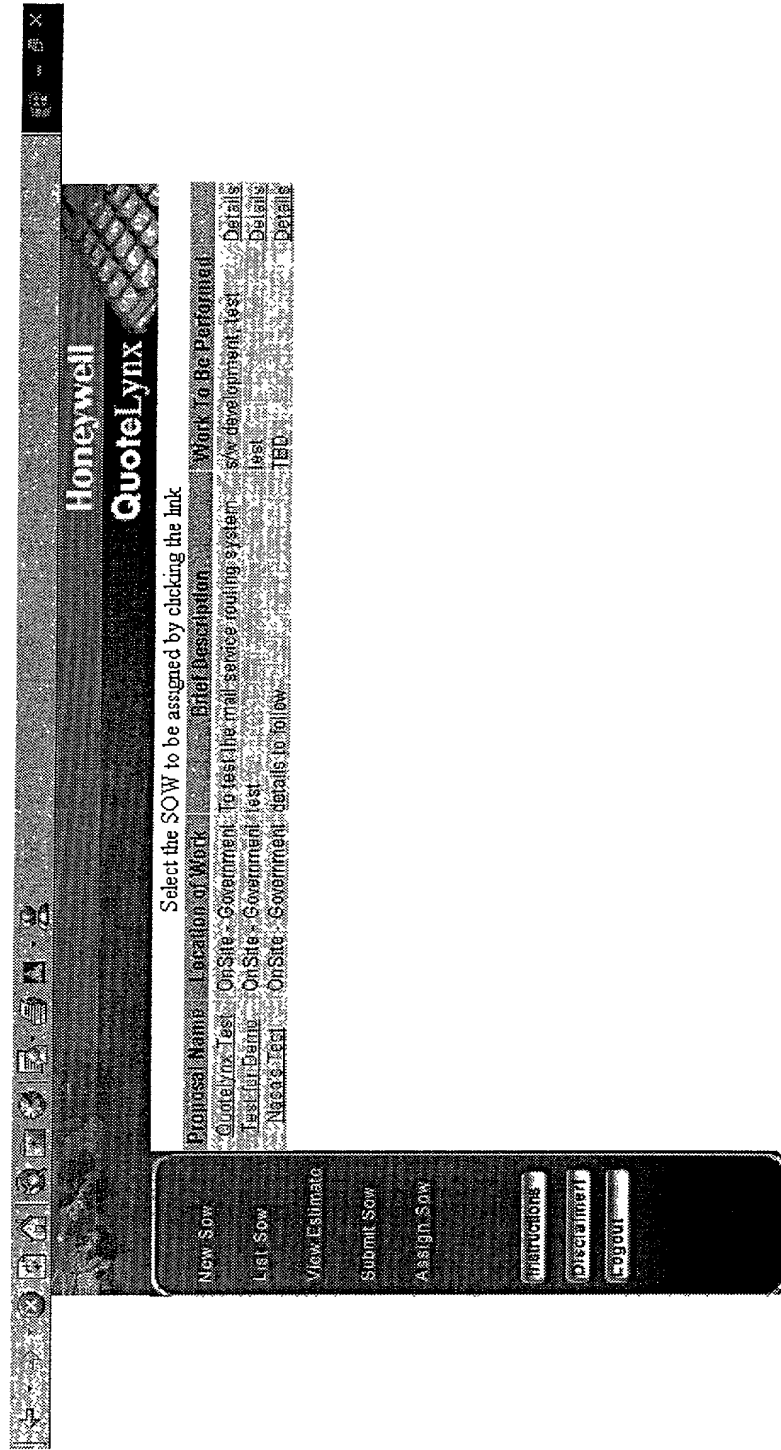


FIG. 23



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FIG. 24

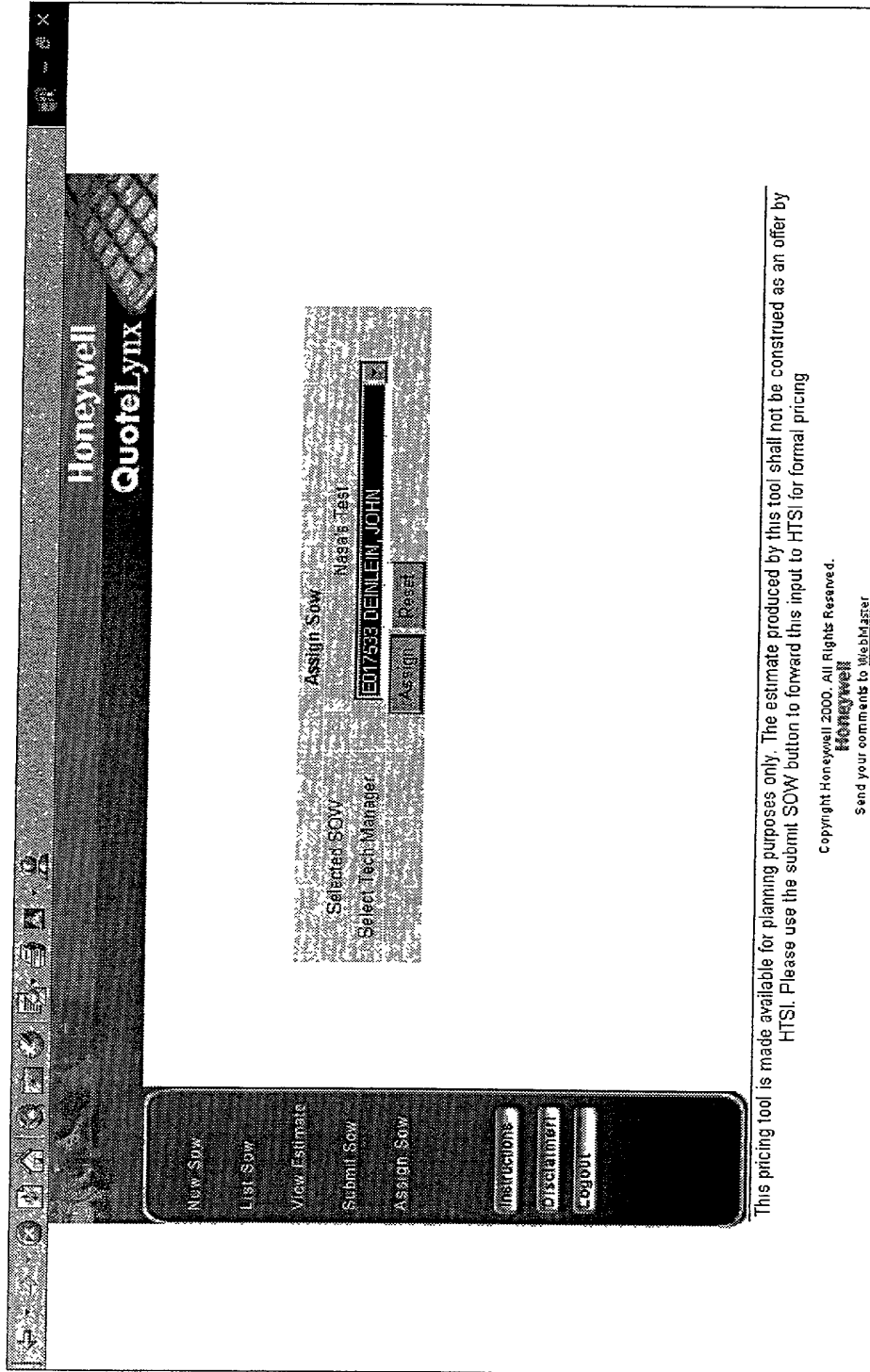


FIG. 25

HTSI Online

Search | Feedback | Help | Home | Log Out | PricerLynx

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

Honeywell

PricerLynx

Primer Home | Click here to learn more about our products | Log Out

Listing For Status: Customer Approved

Sowid	Description	Status	Date Created	Status Date
SOW0000015	Black Hole Animation	Customer Approved	2/20/2001	2/20/2001
SOW0000010	PEMA Task 44 - Weapons of Mass Destruction Seminar	Customer Approved	2/16/2001	2/16/2001
SOW0000008	AVC Surround DVD	Customer Approved	2/16/2001	2/16/2001

New Statement of Work

Primer Maintenance

Pricer List

User Administration

To Redefine SOW List Enter Search Criteria

Sowid

Description

Status

Date Range (From To)

Under Construction

1/1/00 12/31/00

FIG. 26

FIG. 27

**HTSI Online** Search | Feedback | Help | Home | Log Out | **PriceLynx**

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

---

**Honeywell** PriceLynx

PriceLynx Home | Click here for help | HomePartners | Log Out

**New SOW:**

- General
- Project
- Contractual
- Other
- Labor
- Subcontractor
- Material
- Miscellaneous
- Local Travel
- Non-Local Travel
- Special Arrangements
- Related SOW/List

**General**

*Indicates field is mandatory*

SOW#	[AutoNumber]	Proposed Name	
Prepared By	JOHN DEINLEIN	Prepared on	10/07/2001
Technical Manager's Phone	[410-964-7070]	Technical Manager's E-mail	Jack.Deinlein@Honeywell.com
Proposal Due	mm/dd/yyyy	Anticipated Contract Award Date	mm/dd/yyyy
Customer Name		Company/organization	
Lead Contact Person		Contacting Officer	
Contacting Officer Address		Contacting Officer Fax	xxxx-xxxx-xxxx
Contacting Officer Phone	xxx-xxx-xxxx	Estimate Contract Value \$	0 1000000 00 e.g.
Contacting Officer E-mail		Proposal Manager	
Prime/Subcontractor	<input checked="" type="radio"/> Prime <input type="radio"/> Subcontractor	Tech Manager Back-up Fax	xxx-xxx-xxxx
Proposal Manager		Business Enterprise	1
Tech Manager Back-up Phone	xxx-xxx-xxxx		
Tech Manager Back-up E-mail			

Save Reset

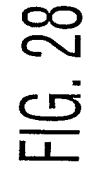


FIG. 28

FIG. 29





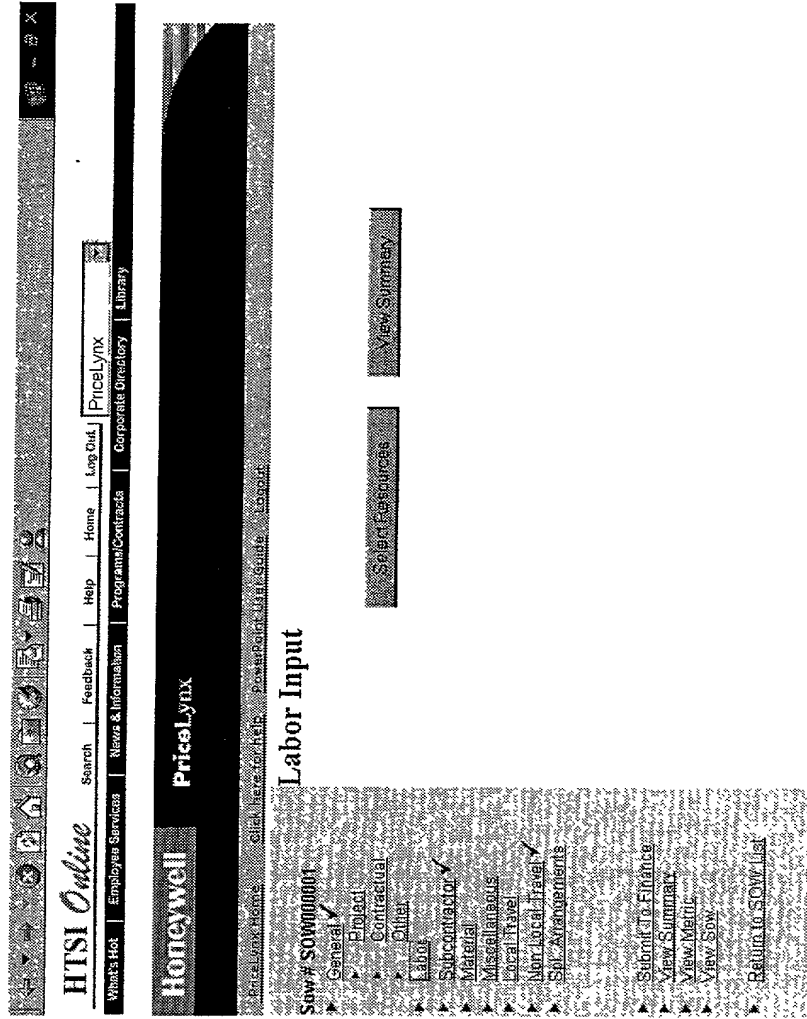


FIG. 31

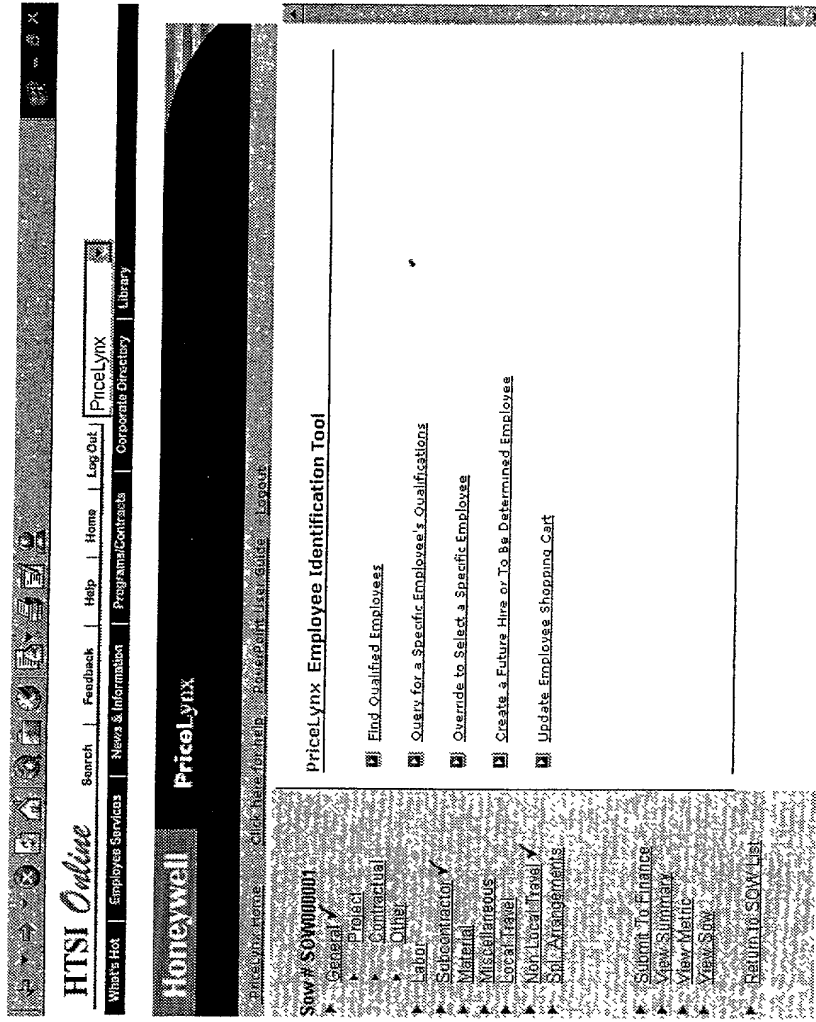


FIG. 32

**HTSI Online**

Search | Feedback | Help | Home | Log Out | PricerLynx

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

---

**Honeywell**

PricerLynx Home | Schedule Selection | PricerLynx User Guide | Logout

**SOW #:** SOW0000001

- ▶ General ✓
- ▶ Project
- ▶ Contractual
- ▶ Other
- ▶ Labor
- ▶ Subcontractor ✓
- ▶ Material
- ▶ Miscellaneous
- ▶ Local Travel
- ▶ Non Local Travel ✓
- ▶ Spl. Arrangements
- ▶ Submit To Finance
- ▶ View Summary
- ▶ View Metrics
- ▶ View SOW
- ▶ Return to SOW List

**PricerLynx Employee Identification Tool**

IDENTIFYING EMPLOYEES: 1) Choose a schedule 2) Choose labor category 3) Choose rate and (optional) 4) Choose one or more skills

GSA Schedule  Select a schedule

Select the labor category from that schedule

☐ Use Government/Commercial - On Site Rate  
☐ Use Contractor -Off Site Rate

Special skill needed  2nd Additional skill needed  3rd Additional skill needed

FIG. 33

**HTSI Online** Search | Feedback | Help | Home | Log Out | Pricelynx

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

---

**Honeywell** Pricelynx

Home | Site Map | Help | Employee Use Guide | Logout

Sow # SOW0000001

- General ✓
- Project
- Contractual
- Other
- Lab
- Subcontractor ✓
- Mater
- Miscellaneous
- Local Travel
- Non Local Travel ✓
- Sit Arrangements

Submit To Finance  
View Summary  
View Detail  
View Sow  
Return to SOW List

For labor category: Training Specialist  
Labor schedule rate: \$41.43

Employees are sorted by location and return on sales

Use check boxes on left to select employees of interest

Resume Skills	Last Name	First Name	Supervisor	Supervisor Name	Supervisor Phone	ACC	BE Code	Org Code	Location
<input type="checkbox"/>	REYNOLDS	VICTORIA				H52302	HTSI	184	Columbia MD
<input type="checkbox"/>	HONG	RICHARD	DESHONG	BRUCE	4109667000	H52301	HTSI	184	Columbia MD
<input type="checkbox"/>	DOW	THERESA				H52301	HTSI	181	Pasadena, CA
<input type="checkbox"/>	PHILIP	JOHN	VAN DYKE	CORREUS	5055243230	H52302	HTSI	979	White Sands Test Facility NM

Add Checked Employee(s) to Shopping Cart Clear Checks

FIG. 34

HTSI Online

Search | Feedback | Help | Home | Log Out | PriceLynx

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

Honeywell PriceLynx

PriceLynx Home | Site Map | Help | Overview | User Guide | Logout

PriceLynx Employee Identification Tool

Select an employee explicitly and find all schedules and labor categories he/she qualifies for description and labor rate

Employee badge number

☐ Use Government/Commercial - On Site Rate  
☐ Use Contractor - Off Site Rate

Find All Schedules and Labor Categories that Apply

Clear

SOW # SOW0000001  
 General  
 Project  
 Contractual  
 Other  
 Labor  
 Subcontractor  
 Material  
 Miscellaneous  
 Local Travel  
 Non Local Travel  
 SPI Arrangements  
 Submit To Finance  
 View Summary  
 View Memo  
 View SOW  
 Return to SOW List

FIG. 35

HTSI Online Search Feedback Help Home Log Out Pricelyn Corporate Directory Library

What's Hot Employee Services News & Information Programs/Contracts

Honeywell Pricelyn

Enterprise Home Click Here for Help Personnel Dir. Guide Logout

SOW # SOW0000001

- General
- Project
- Contractual
- Other
- Labor
- Subcontractor
- Material
- Miscellaneous
- Local Travel
- Non-Local Travel
- Spl. Arrangements
- Submit To Finance
- View Summary
- View Metric
- View SOW
- Return to SOW List

Continuing Checked Schedule and Category		Clear Checks
<input type="checkbox"/>	GSA Schedule	Professional Staff 2 -21
<input type="checkbox"/>	GSA Schedule	Technical Staff 4 -4
<input type="checkbox"/>	IS Commercial	Analytical Staff 4 12
<input type="checkbox"/>	IS Commercial	Consultant Staff 1 51
<input type="checkbox"/>	IS Commercial	Management Staff 2 13
<input type="checkbox"/>	IS Commercial	Professional Staff 2 7
<input type="checkbox"/>	IS Commercial	Technical Staff 4 30
<input type="checkbox"/>	PES	Biologist 2 Intermediate -44
<input type="checkbox"/>	PES	Civil Engineer 6 Consulting Engineer/Scientist 39
<input type="checkbox"/>	PES	Documentation Specialist 4/Data Standardization Sp 16
<input type="checkbox"/>	PES	Environmental Engineer 2 Intermediate -28
<input type="checkbox"/>	PES	Technical Staff - Level 1 -100

Select a Different Employee

Start Microsoft Word MSN Internet Explorer HTSI Online 2:14 PM

FIG. 36

HTSI Online

What's Hot | Employee Services | News & Information | Search | Feedback | Help | Home | Log Out | PriceLynx

Programs/Contracts | Corporate Directory | Library

---

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PriceLynx Employee Force Fit

Select an employee and explicitly choose the schedule and labor category to use- don't current job description

Justification (Required):

Employee badge number

GSA Schedule

Select a schedule

Select the labor category from

Use Government Commercial - On Site Rate

Use Contractor - Off Site Rate

PriceLynx Home | Quick Links | Help | Feedback | User Guide | Logout

SOW # SOW0000001

- General
- Project
- Contractual
- Other
- Labor
- Subcontractor
- Material
- Miscellaneous
- Local Travel
- Non Local Travel
- Govt Arrangements
- Submit To Finalize
- View Summary
- View Details
- View SOW
- Return to SOW List

FIG. 37

HTSI Online

Search | Feedback | Help | Home | Log Out | PriceLynx

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

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PriceLynx

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### Define a Generic To-Be-Determined (TBD) Employee

Provide a profile: Schedule, Labor Category, HTSI Organization they will work for, and approximate labor cost.

Sow # SOW000001

- General ✓
- Project
- Confidential
- Labor
- Subcontractor ✓
- Material
- Miscellaneous
- Local Travel
- Non-Local Travel ✓
- Sub-Arrangements
- Submit To Finance
- View Summary
- View Metrics
- View Sow
- Return to SOW List

GSA Schedule Select a Schedule

Select the Labor Category from that schedule

HTSI Organization/Location (determines the hourly rate multiplier)

☐ (\$/yr) Estimated Annual Salary HTSI will be paying  
☐ (\$/hr) Estimated Hourly Rate HTSI will be paying  
☐ Use Government Commercial - On Site Rate  
☐ Use Contractor - Off Site Rate

Complete the Position Data Clear

FIG. 38



HTSI Online

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What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

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PriceLynx Home | Click Here for help | Download User Guide | Contact

SOW # SOW000001

General ✓  
▶ Project  
▶ Contractual  
▶ Labor  
▶ Subcontractor ✓  
▶ Material  
▶ Miscellaneous  
▶ Local Travel  
▶ Non-Local Travel ✓  
▶ Spt. Arrangements  
▶ Submit for Finance  
▶ View Summary  
▶ View Memo  
▶ View SOW  
▶ Return to SOW List

Employee Shopping Cart (SOW0000001)

Complete Details for Identified Employee

Clear

Badge Number	Job State	First Name	Last Name	Regular Hour (hrs)	Overtime Hour (hrs)	Allocated Type	Allocance (hrs)
--------------	-----------	------------	-----------	--------------------	---------------------	----------------	-----------------

Finished: Leave in Shopping Cart and Return to SOW Labor Summary

To complete employee details, choose one employee at a time using the button on the left of the employee badge number.

To drop an employee from the cart, select employee and delete from details screen.

Add Additional Employees to this Shopping Cart

FIG. 39

HTSI Online

[What's Hot](#)

[Employee Services](#)

[Search](#)

[Feedback](#)

[Help](#)

[Home](#)

[Log Out](#)

[PriceLynx](#)

[Programs/Contracts](#)

[Corporate Directory](#)

[Library](#)

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PriceLynx

[PriceLynx Home](#)

[Click here for online PowerPoint User Guide](#)

SOW # SOW00000001

[General](#) ✓

[Project](#)

[Contractual](#)

[Other](#)

[Labor](#)

[Subcontractor](#) ✓

[Material](#)

[Miscellaneous](#)

[Local Travel](#)

[Non Local Travel](#) ✓

[SOL Arrangements](#)

[Summary In Finance](#)

[View Summary](#)

[View Meeting](#)

[View SOW](#)

[Return to SOW List](#)

Complete employee details below using

Schedule Number	ETD	Last Name	First Name	Labor Category	Return On Salary (%)	Overtime Hours (hrs)	Allocation Type	Allocated Salary (\$)	Planned Salary Increase Date (MM/DD/YYYY)	Shift Number
99835	E017533	DEINLEIN	JOHN	Consultant Staff 1	37					

Block Schedule Structure Tap Number	Period of Performance Start Date	Period of Performance End Date	Period of Performance Description (\$)	Period of Performance Shift	Period of Performance Allocation Type	Period of Performance Supervisor First Name	Period of Performance Supervisor Last Name	Period of Performance Supervisor Phone Number
F03405	3/1/01	12/31/02				MEDINA	MARTIN	4109647206

\* Task Order with Periods of Performance into the next year (2002) where the schedule rate increases by 1.137.

\*\* Allowance will be multiplied by 1.6648 in price quote.

[Save](#) [Delete](#) [Reset](#)

[Return to Employee Identification Tool](#)

FIG. 40

HTSI Online Search Feedback Help Home Log Out PriceLynx  
 What's Hot Employee Services News & Information Programs/Contracts Corporate Directory Library

Honeywell PriceLynx

Click here for help. Click here for user guide. Logout

SOW # SOW000011  
 General ☒  
 Project ☐  
 Contractual ☐  
 Other ☐  
 Labor ☒  
 Subcontractor ☐  
 Material ☐  
 Miscellaneous ☐  
 Local Travel ☐  
 Non Local Travel ☐  
 Sol. Amendments ☐  
 Submit To Finance ☐  
 View Summary ☐  
 View Memo ☐  
 View SOW ☐  
 Return to SOW List ☐

Sub Contractor

Indicates field is mandatory

TECHNICAL ACQUISITION SUPPORT SERVICES (PASS)

SOW ID	SOW000011	Proposal Name	
WBS/Subtask Number	1	Sub Contractor Company Name	
Employee Name		Contractor's Hourly Rate	
Period of performance - Start Date	MM/DD/YYYY	Period of performance - End Date	MM/DD/YYYY
This Year Hours	Hrs	This Year Overtime Hours	Hrs [Calculated as regular Hours]
Next Year Hours	Hrs	Next Year Overtime Hours	Hrs [Calculated as regular Hours]
Schedule	GSA Schedule	Building Location	OffSite - Contractor Facility
Labor Category	Administrative Suppt & Graphics Specialist	Shift Number	
Operational a Resume (Y/N)	Yes <input type="radio"/> No <input checked="" type="radio"/>	Taxal Discounted Rate in %	0
Sub SOW included (Y/N)	Yes <input type="radio"/> No <input checked="" type="radio"/>		
Comments			

Save Add Sub Delete Reset View Summary

FIG. 41

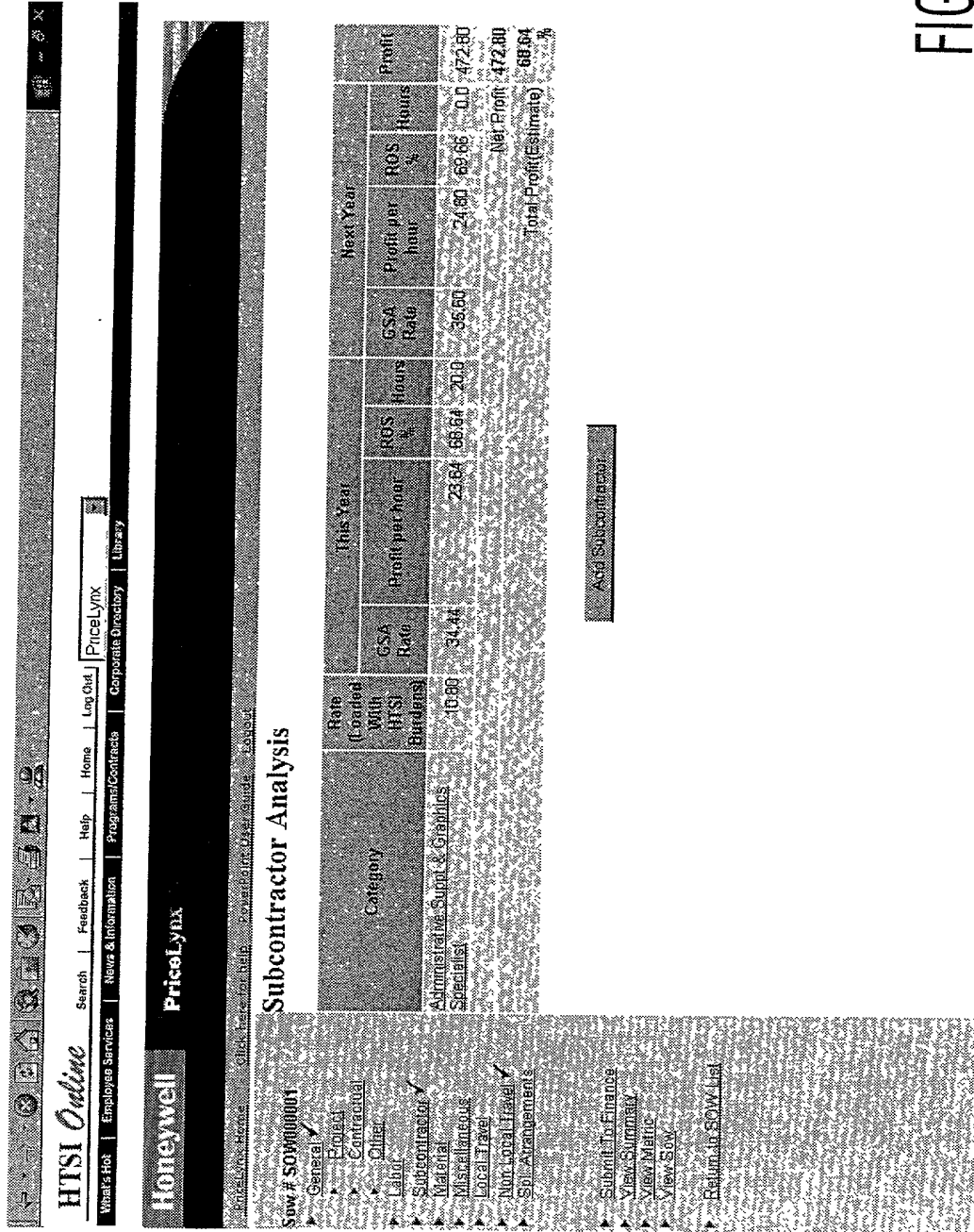
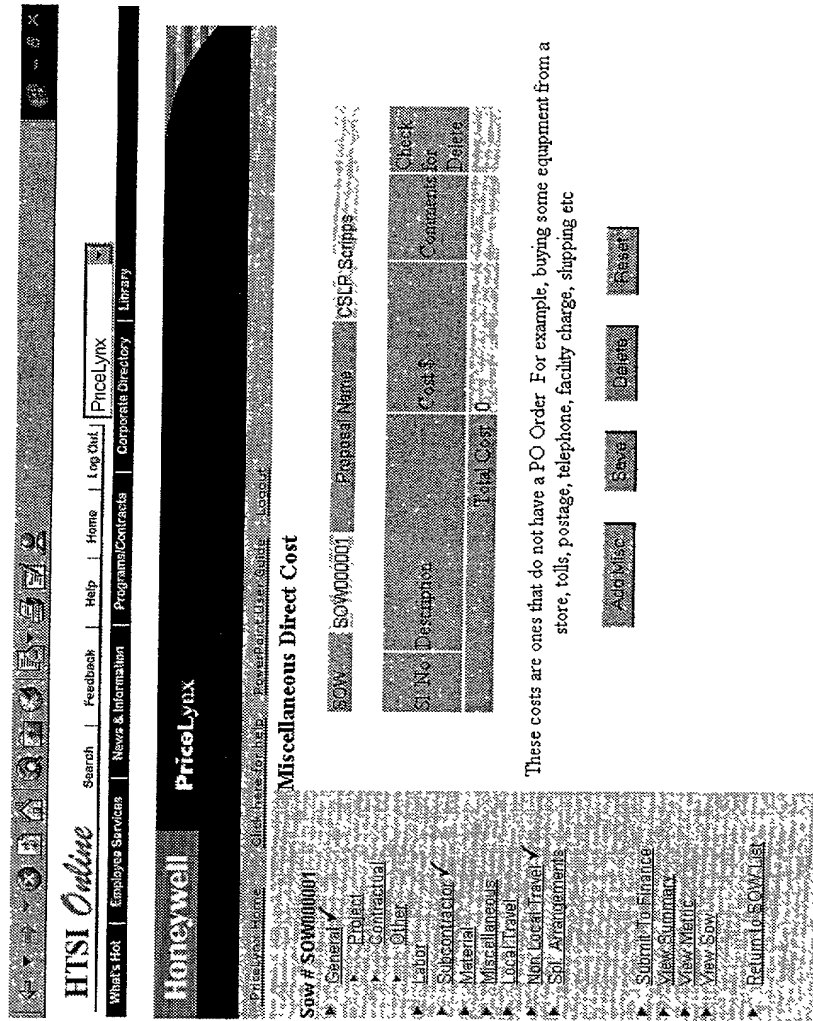


FIG. 42





These costs are ones that do not have a P.O Order For example, buying some equipment from a store, tolls, postage, telephone, facility charge, shipping etc

FIG. 44

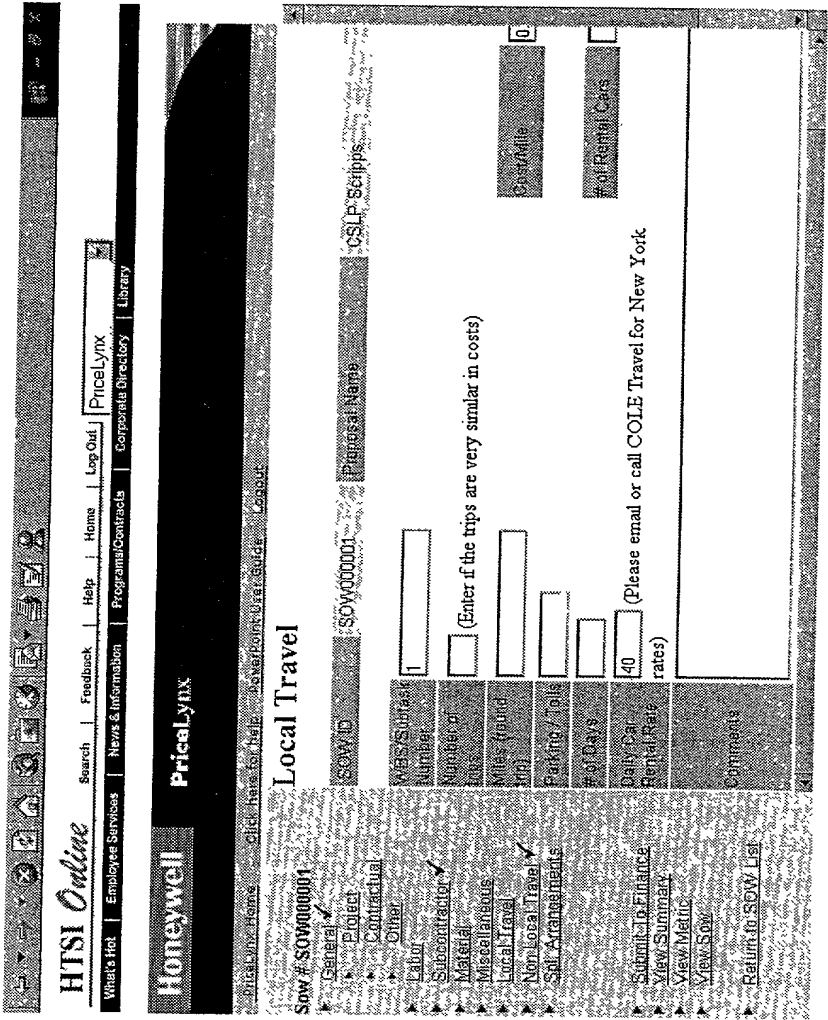


FIG. 45

HTSI Online

Search | Feedback | Help | Home | Log Out | Pricelynx

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SOW # SOW000001

General

Project

Contractual

Other

Labor

Subcontractor

Miscellaneous

Local Travel

Non-Local Travel

SOW Management

Submit for Finance

View Summary

View Memo

View SOW

Return to SOW List

Indicates field is mandatory

Proposal Name

SOW ID

SOW000001

OSIP Scripts

Web Subject Number

2

Number of trips

1

(Enter if the trips are very similar in costs)

Departure City, State

Others

Others

Final Destination (City, State)

Others

Others

Per Person

1

Per Day

1

Misc. (Parking/Tolls/Other)

1

Per Rental Car

1

Airfare

1

Comments

1

State

Others

State

Others

Per Diem

1

Car Rental Rate

1

For New York please contact COLE Travel

Save

Add Travel

Delete

Reset

View Summary

FIG. 46



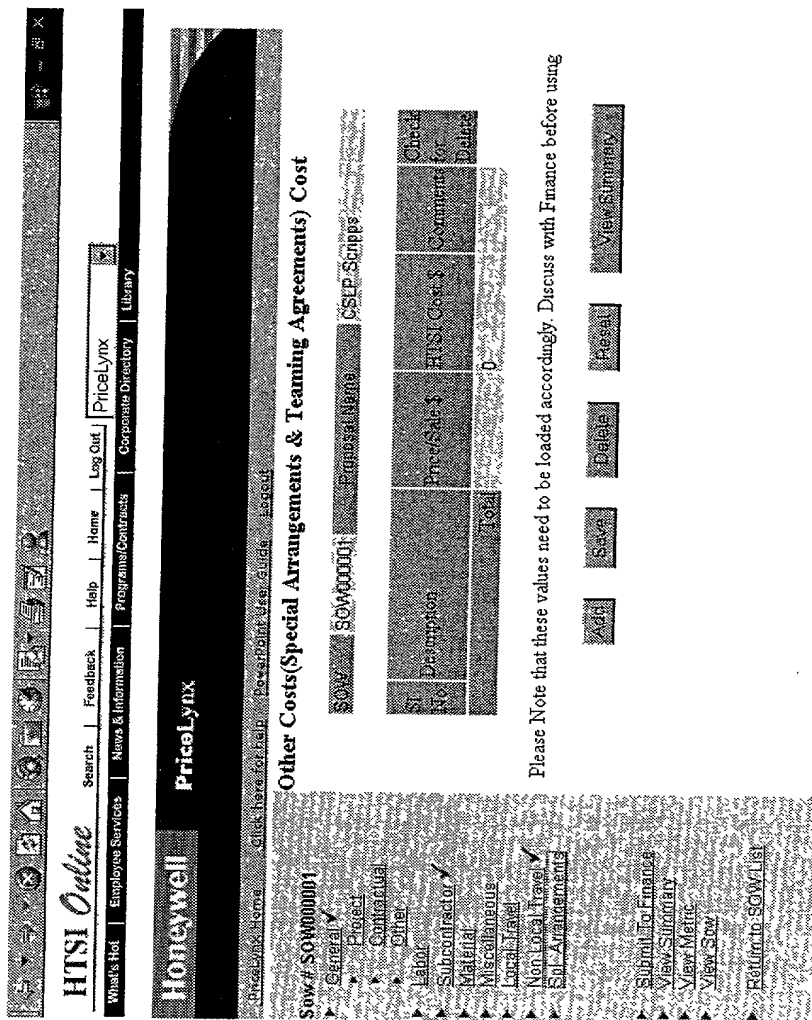


FIG. 47

**HTSI Online** Search | Feedback | Help | Home | Log Out | PriceLynx

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

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**Honeywell** PriceLynx

PriceLynx Home | Old PriceLynx Help | PriceLynx User Guide | Logout

**SOW # SOW0000010**

- General ✓
- Project
- Contractual
- Other
- Labor ✓
- Subcontractor ✓
- Material ✓
- Miscellaneous
- Local Travel
- Non Local Travel ✓
- Sub Arrangements

**Summary**

SOWID	SOW0000010	Project Name	FEMA Task 44 - Weapons of Mass Destruction Seminar
Summary of SOW Total Expense			\$1,285.92
Summary of SOW Material Expense			\$0.00
Summary of Material Expense			\$373.95
Summary of the Subcontractor Expense			\$1,882.83
Summary of the Labor Expense			\$638.91
Summary of Other Costs (Travel Arrangements & Training Surcharge)			\$0.00

**Profitability**

Total Sales	\$4,140.71
Cost of Goods Sold	\$3,351.09
Preliminary Profit	\$779.62
Less Schedule Fee @ 1%	41.41
Total Profit	0.00
Proposed Fee/Labor Hrs. & Subcontract Hrs.	24
Profit Per Hour	\$36.76
Return on Sales	17.85 %
Profit Percent	21.96 %

Submit Up Estimate  
 View Summary  
 View Metric  
 View SOW  
 Return to SOW List

FIG. 48

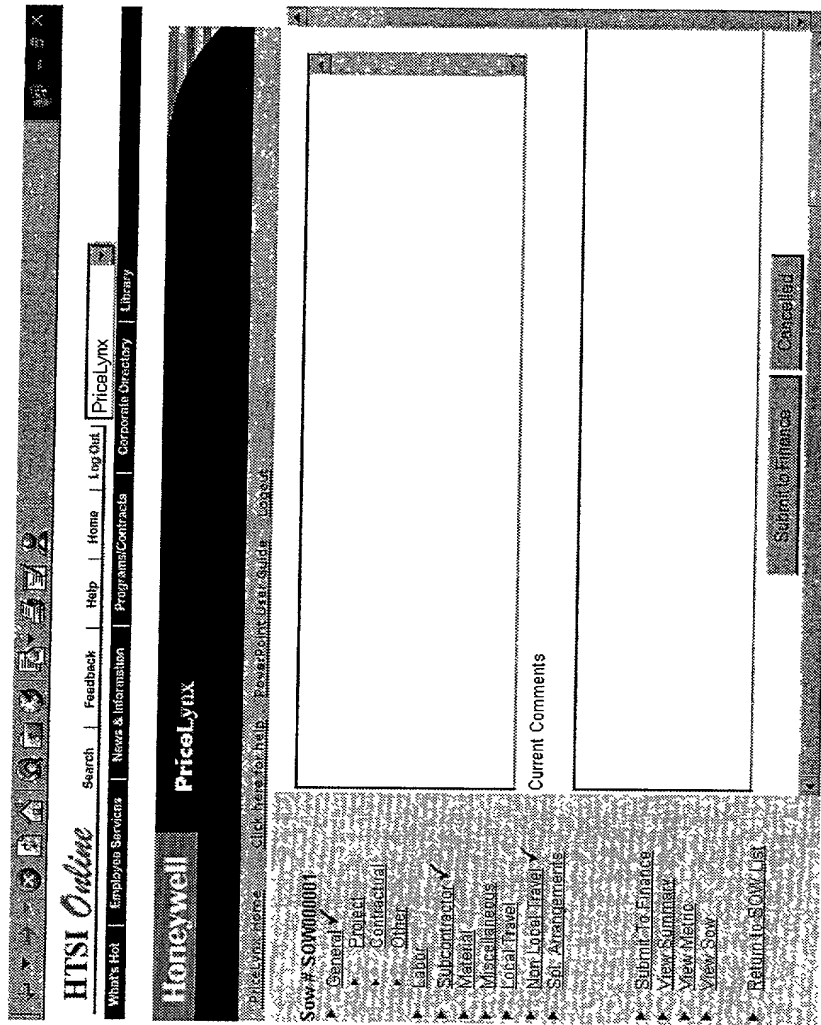


FIG. 49

HTSI Online

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

Search | Feedback | Help | Home | Log Out | Pricelynx

Honeywell Pricelynx

Home | User Guide | Help | Log Out

### SOW Metrics

SOW # SOW000010

- General ☒
- Project ☐
- Contractual ☐
- Other ☐
- Labor ☒
- Subcontracting ☒
- Material ☒
- Miscellaneous ☐
- Local Travel ☐
- Non-Local Travel ☒
- Sp. Arrangements ☐
- Submit to Finance ☐
- View Summary ☐
- View Method ☐
- View SOW ☐
- Return to SOW list ☐

SOW ID	SOW Name	Proposal Name	Proposal Date
SOW000010	Weapons of Mass Destruction Seminar		
	Under Construction		02/16/2001 12:35:03 PM
	Pending Finance Approval		02/16/2001 12:36:44 PM
	Pending Contracts Approval		02/19/2001 3:07:31 PM
	Pending Customer Approval		02/21/2001 12:07:12 PM
	Customer Approved		02/28/2001 2:59:17 PM

FIG. 50